



Indiana's Medical Device Industry

Formed in 1991, the Indiana Medical Device Manufacturers Council (IMDMC) is an association of large and small medical device manufacturers and other entities that reflect a dedicated trade association. The IMDMC promotes the state's medical device industry by:

- Serving as a spokesperson for the Indiana medical device industry before legislatures and regulatory agencies.
- Providing training, education, and information to the medical device industry.
- Working to foster economic growth which will benefit companies and citizens in Indiana.
- Increasing public and business awareness of the benefits that the Indiana medical device industry provides, and
- Facilitating the interaction between members of the Indiana medical device industry.

Indiana's roots in the medical device sector are deep and diverse. From small beginnings, Indiana has grown into a globally recognized center for medical devices including orthopedic products, diagnostics, and high-tech cardiac implants. With over 300 FDA registered medical device manufacturers, Indiana is one of the world leaders in the medical device industry. In fact, Indiana is the 2nd largest state in the value of medical device products shipped according to the US Census and while the state ranks 7th in employment (up two spots from 2005) and 7th in payroll reflecting good paying jobs with benefits. Specifically, a variety of small and large state medical device manufacturers employ approximately 19,950 Hoosiers across the state with a payroll of more than \$1 billion as of 2008. An additional 54,800 Indiana jobs are directly related to the medical technology industry.

Central Indiana has a rich diversity of medical device companies, which benefit from their close proximity to Indiana's universities which provides access to ground-breaking health technologies and research. Southern Indiana is home to a medical device companies that produce the plastic and metal molds that are required for medical device manufacturing as well as the most technologically advanced hospital room equipment. The largest and most well-recognized cluster of companies operates in Northern Indiana, where Warsaw – population 12,400 and home to three giants of the medical device sector – is often referred to as the orthopedic capital of the world.

Indiana's medical device industry, perhaps more than any other of Indiana's health industry sectors, is uniquely positioned to take advantage of the state's traditional manufacturing base as part of expanding its presence. With the appropriate research, development, and process adjustments, many of Indiana's manufacturers have the ability to carve out new niches in medical devices manufacturing as suppliers to established companies. In fact, the Biotechnology Industry Organization (BIO) recently listed Indiana as one of the top 20 states for growth in the critical emerging field of biotech initiatives. The end result of all of this will be the creation of high paying jobs, additional economic output, and an increase the overall quality of life in the state.